Vendor

Interview Rankings

THANK YOU NHS #LIGHTITBLUE

Awards

Online Summits

Superior

perfomance. Secure profit.

Maximize revenue and

Kaspersky MSP Partner

kaspersky

'Absolutely abhorrent' -Tech CEOs voice outrage

over US justice system

All this talk about 'what is

the new normal?' misses

and death of George

the point - Exclusive

comeback under new

European hyperscaler

Lenovo appoints new Austria channel boss

healthcare cloud solution

OVHcloud launches

Networks' Barrie

Pomeroy makes

ownership after

separating from

Desmond

Getronics

in UK

Superior

perfomance.

Secure profit.

Maximize revenue and

Kaspersky MSP Partner Program - now 'simply better with agile

Kaspersky License Management Portal

kaspersky

Floyd

MOST READ

Program - now 'simply better with agile

Kaspersky License Management Portal

profits with the

Superior

Maximize revenue

Kaspersky MSP
Partner Program –
now 'simply better'
with agile

Kaspersky License Management Portal

and profits with the

perfomance. Secure profit.

Xerox-HP Hot Topics: Trends to shape the channel in 2020 SVP hires at Exclusive Networks

Distributor

Solution Provider

Cancom CEO resigns)

Market Intelligence

Superior perfomance. Secure profit.

Maximize revenue and profits with the Kaspersky MSP Partner Program now 'simply better' with agile Kaspersky License Management

Portal (LMP)

Superior perfomance. Secure profit.

Maximize revenue

and profits with the

Kaspersky MSP Partner Program – now simply better

Kaspersky License

Management Portal

Learn more

kaspersky

with agile

≡ All sections

Europe seeks to end dependence on American cloud giants with new legal entity - Gaia X

French and German authorities and partners have put their weight behind a platform to challenge AWS, Azure and GCP

Solution Provider

Learn more Nima Green

05 June 2020

kaspersky

0 Comments

Europe.

22 French and German companies, with the backing of Germany, France and the European Commission, have set up a legal entity to reduce Europe's dependence on American and Chinese cloud providers.

Gaia X cloud computing platform has been registered as a nonprofit firm in Belgium's legal jurisdiction.

French systems integrator giant Atos is among the channel firms involved, which also include vendors such as SAP, Deutsche Telekom, Siemens and Bosch.

Europe's sole hyperscaler OVHcloud is also a signatory. Last year, CEO Michel Paulin told *CPI* that the initiative comes

control over European data. He claimed that many would consider true data sovereignty impossible without a "trustworthy" cloud ecosystem for

from a desire among European customers wanting to gain more

CPI has heard from several European partners in recent years that there is indeed a wariness that does persist with some customers who still view US cloud computing providers - AWS, Azure and Google Cloud - and Chinese player Alibaba Cloud, as able to have too much access to their data.

Some have referenced the US Cloud Act, passed in 2018, which gives US authorities' greater access to data under lawenforcement guidelines.

Others like €130m French reseller Cheops' CEO has been even more blunt.

CEO Nicolas Leroy-Fleuriot said that customers have told him they would "never, never" entrust their IP and sensitive data to Alibaba Cloud to avoid "risks of being spied on or of having data violations".

According to Germany's Federal Ministry for Economic Affairs and Energy, the Gaia-X cloud computing platform is expected to be ready to launch in early 2021.



 Topics Solution Provider European Commission France Gaia X cloud computing platform hyperscaler Germany cloud computing laaS market

SPONSORED CONTENT How Huawei's smart supply chain has



In 2019, Huawei faced external challenges that tested its supply chain management capabilities to the limit.

helped it to ride out controversy

Huawei

MORE ON SOLUTION PROVIDER



European hyperscaler OVHcloud launches healthcare cloud solution in UK

French laaS giant targets the UK market's healthcare vertical Solution Provider 04 JUNE 2020



M&A after acquiring top Check Point partner in Germany Swiss IT Security Group says it is scouting DACH market for more

Swiss cybersecurity group plans more

M&A opportunities as it makes 12th acquisition since it was founded in 2017 Solution Provider 0 03 JUNE 2020

TietoEVRY buries hatchet with IBM after



new agreement Nordic IT services firm signs new agreement with Big Blue which

will see it bring more of its IT infrastructure services in-house Vendor 03 JUNE 2020

Dutch AV integrator Kinly snaps up the UK's largest player Amsterdam firm claims it's a 'top three' global player after major

acquisition Solution Provider 02 JUNE 2020



Pomeroy makes comeback under new ownership after separating from Getronics

US solutions provider returns with former long-time CEO Chris Froman at the helm and former CompuCom boss as chairman Solution Provider 0 02 JUNE 2020

MORE NEWS



VMware snaps up Lastline

Vendor 05 JUNE 2020

Solution Provider 05 JUNE 2020

malware vendor



entity - Gaia X French and German authorities and partners have put their weight behind a platform to challenge AWS, Azure and GCP

Europe seeks to end dependence on

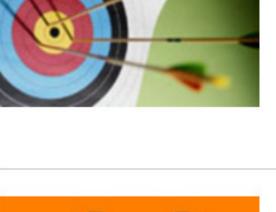
American cloud giants with new legal

VMware puts security top of mind with latest move to acquire anti-

Exclusive Networks targets Irish MSSP

Security distributor will build a SOC from scratch to provide

market with Vodafone Ireland SOC deal



Distribution 05 JUNE 2020

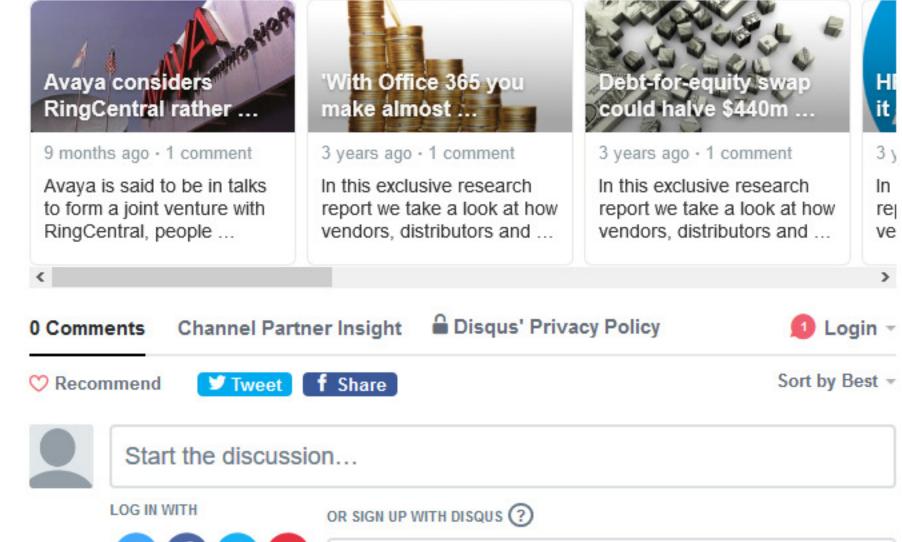
European hyperscaler OVHcloud launches healthcare cloud solution in

managed security services for the Vodafone Ireland



UK

French laaS giant targets the UK market's healthcare vertical Solution Provider 04 JUNE 2020



DGUG

Be the first to comment.

Add Disgus to your site ▲ Do Not Sell My Data

> **About Incisive Media** Terms and conditions



© Incisive Business Media (IP) Limited, Published by Incisive Business Media Limited, New London House, 172 Drury Lane, London WC2B 5QR, registered in England and Wales with

DISQUS

Policies



company registration numbers 09177174 & 09178013

Subscribe

Contact Us